

DANIELA GRIECO

Curriculum vitae

FIELDS OF INTEREST

Behavioral economics, experimental economics, decision theory, economics of innovation, development economics.

REFEREED ARTICLES: SELECTED PUBLICATIONS

Participatory incentives (Francesco Bripi). **R&R (2nd round, minor revisions), Experimental Economics.**

Creativity and corporate culture (with Gary Charness). **Forthcoming, Economic Journal.**

Creativity and ambiguity tolerance (with Gary Charness). **Economics Letters**, July 16, 2022.

Participation of charity beneficiaries (with Francesco Bripi). **Journal of Economic Behavior and Organization**, 199, 2022, 1-17.

Turning opposition into support to immigration: the role of narratives (with Cristina Cattaneo). **Journal of Economic Behavior and Organization**, 2021, 190, 785-801.

Creativity and incentives (with Gary Charness), **Journal of European Economic Association**, 2019, 17(2), 454-496.

Motivating cord blood donations with information and behavioral nudges (with Nicola Lacetera, Mario Macis and Daniela Di Martino). **Nature: Scientific Reports**, 2018, 8 (252), 1-12.

Legitimate punishment, immunity, and the enforcement of cooperation (with Luca Zarri and Marco Faillo). **Games and Economic Behavior**, 77, 2013, 271-283.

REFEREED ARTICLES: OTHER PUBLICATIONS

Ingroup Bias and Social Identification. **Applied Economic Letters**, May 18, 2022.

Insurance choices and sources of ambiguity (with Daniela Di Cagno). **Italian Economic Journal**, April 2022.

Peer effects on compliance with extortive requests (with Giulia Andrighetto). **PLoS ONE**, 2020, 15(4), e0231879.

The impact of peer ratings on cooperation: The role of information and cost of rating (with Luca Zarri and Marco Faillo), **Journal of Public Economic Theory**, 2019, 1-25.

Trusting versus monitoring: an experiment of endogenous institutional choices (with Andrej Angelovski, Daniela Di Cagno and Werner Güth), **Evolutionary and Institutional Economics Review**, 2019, 1-27.

Measuring and disentangling ambiguity and confidence in the lab (with Daniela di Cagno), **Games**, 10 (1), 2019, 9.

Innovation and stock market performance: A model with ambiguity-averse agents. **Journal of Evolutionary Economics**, 2018, 28(2), 287-303.

Enforcing cooperation in public goods games: Is one punisher enough? (with Marco Faillo and Luca Zarri). **Journal of Economic Psychology**, 2017, 61, 55-73.

Perceived legitimacy of normative expectations motivates compliance with social norms when nobody is watching (with Giulia Andrighetto and Luca Tummolini). **Frontiers in Psychology** (Cognitive Sciences Section), 6, 2015, 1413.

Economics perspectives on the entrepreneurial decision. **International Journal of the Economics of Business**, 19 (3), 2012, 451-467.

Overconfidence in absolute and relative performance: The regression hypothesis and Bayesian updating (with Robin M. Hogarth). **Journal of Economic Psychology**, 30 (5), 2009, 756-771.

Radical innovation and R&D competition (with Maria Rosa Battagion). **Rivista Italiana degli Economisti**, 14(2), 2009, 345-359.

HONORS AND GRANTS

(PI) Grant recipient for the Fondazione CARIPO call "Research in inequalities" with the project "Building an inclusive identity to fight inequality (BID)", November 2022

(PI) Winner of the Bank of Italy Research Grant "Contributo liberale per l'impegno ambientale e sociale", January 2021

(PI) Winner of the University of Milan Transition Grant Horizon 2020, November 2020

Selected for the prestigious Summer Institute on Field Experiments hosted by the University of Chicago and coordinated by Professor John List, July 2017

(PI) Grant winner for the project "Leading by example in a segregated community: A lab-in-the-field experiment in a South-African township" (UNU-WIDER project 'Discrimination and Affirmative Action: What have we learnt so far?'), March 2015

(PI) Grant winner for the project “Sources of ambiguity, risk and insurance decisions” ('Individuals and Risk – Analysis and Market Response' Risk Foundation Chair, hosted by Université Paris-Dauphine and financed by Groupama), December 2014

Marie Curie fellowship for international mobility, 2004

Bassetti Foundation Ph.D. fellowship, 2002-2004.

EDUCATION

Ph.D., Economics, Università Bocconi, Milan, Italy, 2006.

Visiting student, Universitat Pompeu Fabra, Barcelona, 2004.

Bachelor Degree in Economics and Social Sciences, Bocconi University, Milan, Italy, 2001. *Summa cum laude*.

PREVIOUS POSITIONS

Senior Assistant Professor, University of Milano, December 2018 – December 2021

Lecturer in Economics (Permanent Faculty), Bocconi University, Department of Economics, 2013 – 2018.
Deputy Director, Bachelor in Economics and Social Science. BELSS (Bocconi Experimental Lab in Social Sciences) Technical manager

Consultant, United Nations University, World Institute for Development Economics Research, May 2015–
March 2016

Research Fellow (Assegno di Ricerca Senior), Italian National Research Council, 2012 – 2013

PRESENTATIONS TO SEMINARS AND CONFERENCES

2023: ASSA Meeting, ESA invited session; *University of Urbino, invited seminar (planned); Multidisciplinary Symposium on Creativity, Wellbeing and Society, Kingston University London, Invited plenary speaker (planned)*.

2022: ESA (Economic Science Association) North America, Santa Barbara; AFE (Advances in Field Experiment), Chicago; JiLAEE (Joint Initiative for Latin American Experimental Economics) Special Session at the Economic Science Association (online).

2021: Goldsmiths University of London, invited seminar (online).

2020: Fifth Meeting of the Behavioral and Experimental Economics Network, University of Verona; Science of Philanthropy Initiative Conference 2020, University of Chicago & Indiana University (online)

2019: Science of Philanthropy Initiative Conference 2019, University of Chicago; Southern Economic Association, Fort Lauderdale.

2018: University of Toronto, invited seminar; Royal Economic Society, Brighton; Second Workshop on Experimental Economics and Entrepreneurship, Copenhagen.

2017: Summer Institute on Field Experiments, University of Chicago; Fifth Workshop on Behavioral and Experimental Health Economics, Georgia State University.

2016: Behavioral Insurance Workshop, Munich; IMEBESS (International Meeting on Experimental and Behavioral Social Sciences), Rome.

2015: SEEDEC (Symposium on Economic Experiments in Developing Countries), Prague; Luiss University, Rome, invited seminar.

2014: 9th AEW Experimental Workshop, Barcelona; ESA World Meeting, Prague; XI LABSI Workshop on Behavioral and Experimental Economics, Siena; Communication, reciprocity and beliefs Workshop, Rome; SEET Conference, Sesimbra.

2013: ESA World Meeting, Zurich; SFB649 Workshop on Risk Preferences and Decisions under Uncertainty, Berlin.

2012: SEEK Workshop on Incentives and Innovations, Mannheim; Ambiguity in economics and economy, Nijmegen; 9th Workshop of Young Economists, Forlì; IUSS Pavia, seminar; Royal Economic Society, Cambridge; IMEBE Conference, Castellò; SEET Conference, Lanzarote.

2011: Società Italiana di Diritto ed Economia, Conferenza Annuale, Torino; Socially Responsible Behavior, Social Capital and Firm Performance International Conference, Milano; Università degli Studi di Padova, invited seminar.

2010: Università degli Studi di Verona, internal seminar; EALE Conference, European Association of Law and Economics, Paris; Third Maastricht Symposium on Theory and Experiments, Maastricht; VII LABSI Workshop on Behavioral and Experimental Economics, Siena.

2009: Workshop on Experimental methods and Innovation, Jena.

2008: EARIE Conference, Toulouse.

2007: Experiments on Economics of Innovation, Max Planck Institute, Jena; CONCORD Conference, Siviglia; EARIE Conference, Valencia; ESA Conference, Roma

2006: Universitat Pompeu Fabra, internal seminar; EARIE Conference, Amsterdam; DRUID 10th Anniversary Conference, Copenhagen; DRUID Winter conference, Aalborg.

2005: SET-FEEM International Conference – Economic Theory and Experimental Economics, Milano; EARIE Conference, Porto; DRUID 10th Anniversary Conference, Copenhagen; Università dell’Insubria, Varese, invited seminar; ECIS, Eindhoven, invited seminar.

REFEREE ACTIVITY

Swiss National Science Foundation.

American Economic Journal: Economic Policy, American Political Science Review, Applied Economics, Economia Politica (Journal of Analytical and Institutional Economics), Economic Journal, Economics Bulletin, Economics Letters, Experimental Economics, European Economic Review, Games and Economic Behavior, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Economics & Management Strategy, Journal of European Economic Association, Journal of Evolutionary Economics, Journal of Labor Economics, Journal of Public Economics, International Journal of Entrepreneurial Business & Research, Management Science, Research Policy, Review of Behavioral Economics, Small Business Economics, Social Psychology Quarterly, Southern Economic Journal, World Development.

Autorizzo il trattamento dei miei dati personali ai sensi del Dlgs 196 del 30 giugno 2003 e dell’art. 13 GDPR