

Curriculum Vitae Europass

Personal information

Name(s) / Surname(s)

Luis Carlos Castillo-Tellez

Work experience

Dates

13/08/2018 to 20/06/2021

Occupation or position held

Spanish Teacher

Main activities and responsibilities

Teach Spanish to primary and secondary school.
Exam design and portfolio presentation.
DELE preparation.

Name and address of employer

Bahçeşehir Schools - İstanbul, Turkey

Type of business or sector

Education

Dates

12/12/2014 to 23/04/2014

Occupation or position held

Export Sales Representative

Main activities and responsibilities

Arrange shipments and purchase orders for Latin American market.
Follow up the potential market in Latin American countries.

Name and address of employer

Lux Plastic - İstanbul, Turkey

Type of business or sector

Manufacture and export of kitchenware

Dates

01/06/2013 to 10/09/2014

Occupation or position held

Commercial Analyst

Main activities and responsibilities

Organization of trade missions and business agendas, make economic and sector reports and other commercial duties regarding international business.

Name and address of employer

Commercial Office of the Embassy of the Republic of Turkey- Bogotá, Colombia

Type of business or sector

Diplomatic

Dates

06/02/2012 to 26/05/2013

Occupation or position held

Tutor of macroeconomics and principles of economics.

Main activities and responsibilities

Give tutorials to other students in the areas of Macroeconomics and Principles of Economics

Name and address of employer

Jorge Tadeo Lozano University - Bogotá, Colombia

Type of business or sector

Education

Education and training

Dates

01/09/2015 to 19/03/2019

Title of qualification awarded

Master's Degree

Main subjects / occupational skills covered

Majoring topics in economic theory, econometrics and macroeconomics.

Organization providing education and training

Istanbul University - Turkey

Level in EQF or national classification

7

Dates

04/01/2010 to 10/04/2014

Title of qualification awarded | Economist
 Main subjects / occupational skills covered | Core studies in macroeconomics, microeconomics, econometrics and economic history.
 Organization providing education and training | Jorge Tadeo Lozano University - Bogota, Colombia
 Level in EQF or national classification

Personal skills

Mother tongue(s) | **Spanish**

Foreign language(s) | **English (IELTS overall score 6.5), Turkish and Italian**

Self-assessment

European level (*)

English

Turkish

Italian

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user
B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user	B2	Independent user
A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User

(*) [Common European Framework of Reference for Languages](#)

Communication skills | -Ability to adapt to different multicultural environments, gained through
 -Good verbal and written communication skills both in working and academic environments gained through my experience as commercial analyst, export representative and teacher.

Organizational / managerial skills | Optimal organization skills such as managing appointments, keeping agendas and deadlines, time management, strategic thinking and problem solving gained through my work experiences as commercial analyst, export representative and teacher.

Job-related skills | Throughout my work and academic experience, I have gained the following job-related skills,
 - Write Economic reports gained while working as commercial analyst.
 -Follow up trade (import-export) processes gained while working as export representative.
 -Research skills in the fields of technological change and innovation, internationalization of firms and innovation systems, and other skills such quantitative analysis while doing my master's degree.

Other skills | Computer skills gained through online courses and university: intermediate skills in Microsoft Office package, intermediate skills in R programming language software (data cleaning, exploratory data analysis, regression and quantitative methods) and basic skills in STATA statistical software.

Driving license | Driver license valid in Colombia

Additional information | **Master thesis title:** "The role of development and the impact of international commerce on the innovation performance of Colombian firms: a multilevel approach between regional, sectoral and firm level". Graduation date: March 19th 2019 at Istanbul University.

Awards:

- Second place in the XI National Contest of Papers "Jesus Antonio Bejarano" organized by The National Federation of Students of Economics and the Colombian Central Bank within the framework of the XXVII National Congress of Students of Economy. Medellin- Colombia. October 19, 2012. Title of the paper "The Behavior Of Radical And Incremental Innovations Under An Internationalization Environment: A Multi-Level Analysis For The Colombian Manufacturing Industry" Which later became my Bachelor's degree research project.
- I was awarded by the Turkish Scholarship Program to study a Master's program in Economic Theory at Istanbul University in 2014.

Publications:

- Demirbaş, D. and Castillo, Luis. C. (2020) Innovation Performance of Micro Enterprises And Their Contribution To Development. In Ticaret Trentleri , Profilo Kitapları, İstanbul, 25-43.

List attached documents

- Cover letter
- IELTS exam results
- Award by the Colombian Central Bank and the National Federation of Students of Economics for finishing second in the XI National Contest of Papers- Medellin Colombia

Attachments