

Company profile

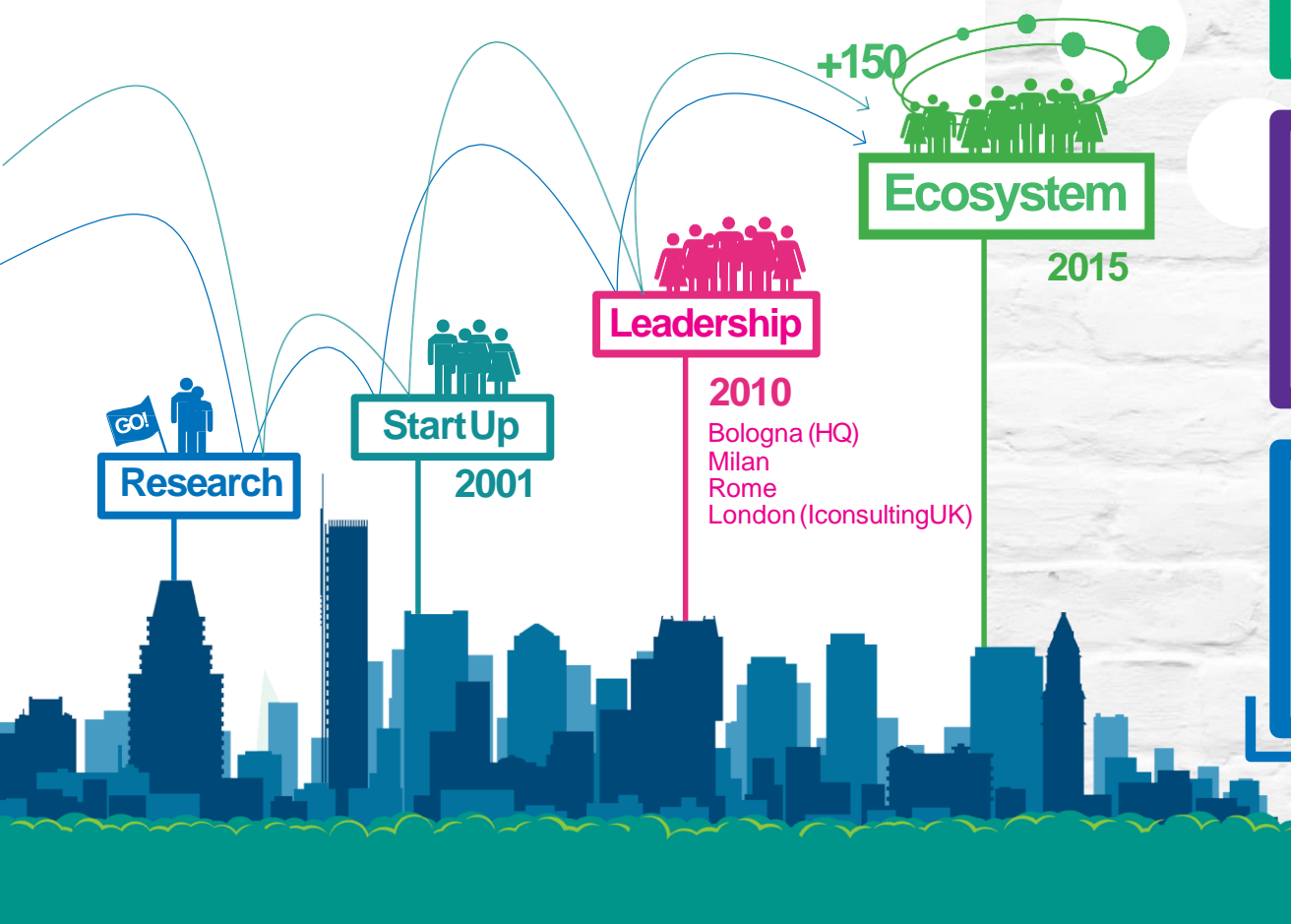
“Understanding and  
innovating with DATA  
has the potential to change  
almost anything,  
FOR THE BETTER.”

[Barack Obama]

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# Our numbers



Over **500**  
challenging  
projects

Over  
**150**  
smart  
people

**4**  
inspiring  
offices

Over  
**150**  
happy  
customers

Over **13**  
great  
technology  
partners

**95%**  
blessed  
NPS\*

\*Net Promoter Score

GREAT  
PLACE  
TO  
WORK®

Best Medium  
Workplaces **2016**  
Italia



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The Ecosystem

iconsulting

SOFTWARE  
FACTORY



indyco

FORMWORK

Sapientiam  
(WIP)

Last but  
not least...

MASTER IN DATA SCIENCE

UNIVERSITY  
& BUSINESS  
SCHOOLS

better  
**DECISIONS**

INSPIRATION  
EVENT **Forum**

**Academy**  
EDUCATIONAL  
EXPERIENCES

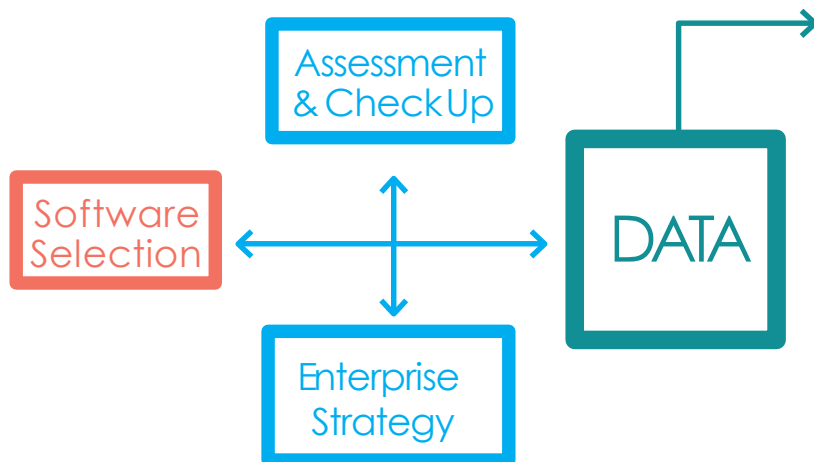
**vivaio** FARM  
YOUR  
TALENT

**arkè** INTERNAL  
ACADEMY



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How data driven decision making is transforming companies, industries and governments





# Clients

## AUTOMOTIVE

Case New Holland  
Ducati Motor Holding  
Magneti Marelli  
Pirelli  
Komatsu Utility Europe

## CONSUMER GOODS

Barilla  
Birra Peroni  
Grandi Salumifici Italiani  
Lindt & Sprungli  
Massimo Zanetti Beverage Group  
Salumificio Fratelli Beretta  
Segrafedo Zanetti  
Unipeg

## FACILITY MANAGEMENT

H2H Facility Management

## FASHION

Benetton  
Calzedonia  
Diesel  
GEOX  
Kering Group  
La Perla  
Lotto  
Luxottica  
Moncler  
Zegna

## FINANCIAL SERVICES

Banca Popolare dell'Emilia Romagna  
Credit Suisse  
Corner Banca  
Dexia Crediop  
FCA Bank  
Unipol Banca

## GAMING

SISAL  
SNAI

## GOVERNMENT & PUBLIC SECTOR

AGREA  
ARPAE Emilia-Romagna  
AVEPA  
CNR  
Comune di Bologna  
Comune di Reggio Emilia  
CUP 2000  
I.S.P.R.A. Ambiente  
ISTAT  
Istituto Nazionale Fisica Nucleare  
Ministero del Lavoro e delle Politiche Sociali  
Provincia Autonoma di Bolzano  
Provincia Autonoma di Trento  
Provincia di Rimini  
Ragioneria Generale dello Stato  
Regione Emilia Romagna  
Regione Friuli Venezia Giulia  
Regione Veneto  
Università di Bologna

## JUSTICE, PUBLIC SAFETY & SECURITY

Ministero dell'Interno  
South Yorkshire Police

## LARGE SCALE RETAIL

Conad Adriatico  
Conad Nazionale  
Coop Italia

## MANUFACTURING

Amplifon  
Ariston Thermo  
CISA (Allegion)  
Cefla  
Ceramiche Imola  
Cogne Acciai Speciali  
FAAC  
Fedrigoni Cartiere  
Fontanot  
G.D  
Gruppo Amadori  
Gruppo Coesia  
Gruppo Fabbri  
iGuzzini illuminazione  
Indesit  
I.M.A. Industria Macchine Automatiche  
La Marzocco  
Inver  
Marazzi  
Marposs  
Otis  
Pozzi Ginori

Sacmi  
SAES Group  
Sanlorenzo  
Seci  
Sony Europa  
Teuco Guzzini  
Technogym  
Uno A Erre

## MEDIA & TELCO

Fox International Channels  
(Europe & Africa)  
Gruppo Editoriale l'Espresso  
Panini Group  
Sky Italia  
Vodafone  
Zanichelli Editore

## PHARMA

Alfa Wassermann

## RAILWAY

Network Rail  
Rete Ferroviaria Italiana

## SERVICES

Aeroporto G. Marconi di Bologna  
Day Ristoservice  
Gruppo Società Gas Rimini  
Poste Italiane  
RINA

## UTILITIES

HERA  
Sienambiente



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# Partners

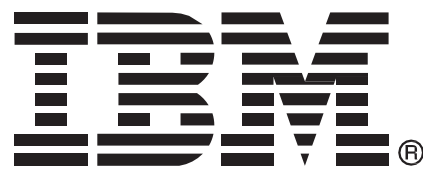
NAVTEQ

 Google Cloud Platform

 **informatica**

 **SAP**

 **ORACLE**

 **IBM**

 cloudera  
**CONNECT**

 Microsoft

 **QlikView**

 **tableau**  
SOFTWARE

 **TIBCO**

 **MicroStrategy**

 **birst**

 **board**

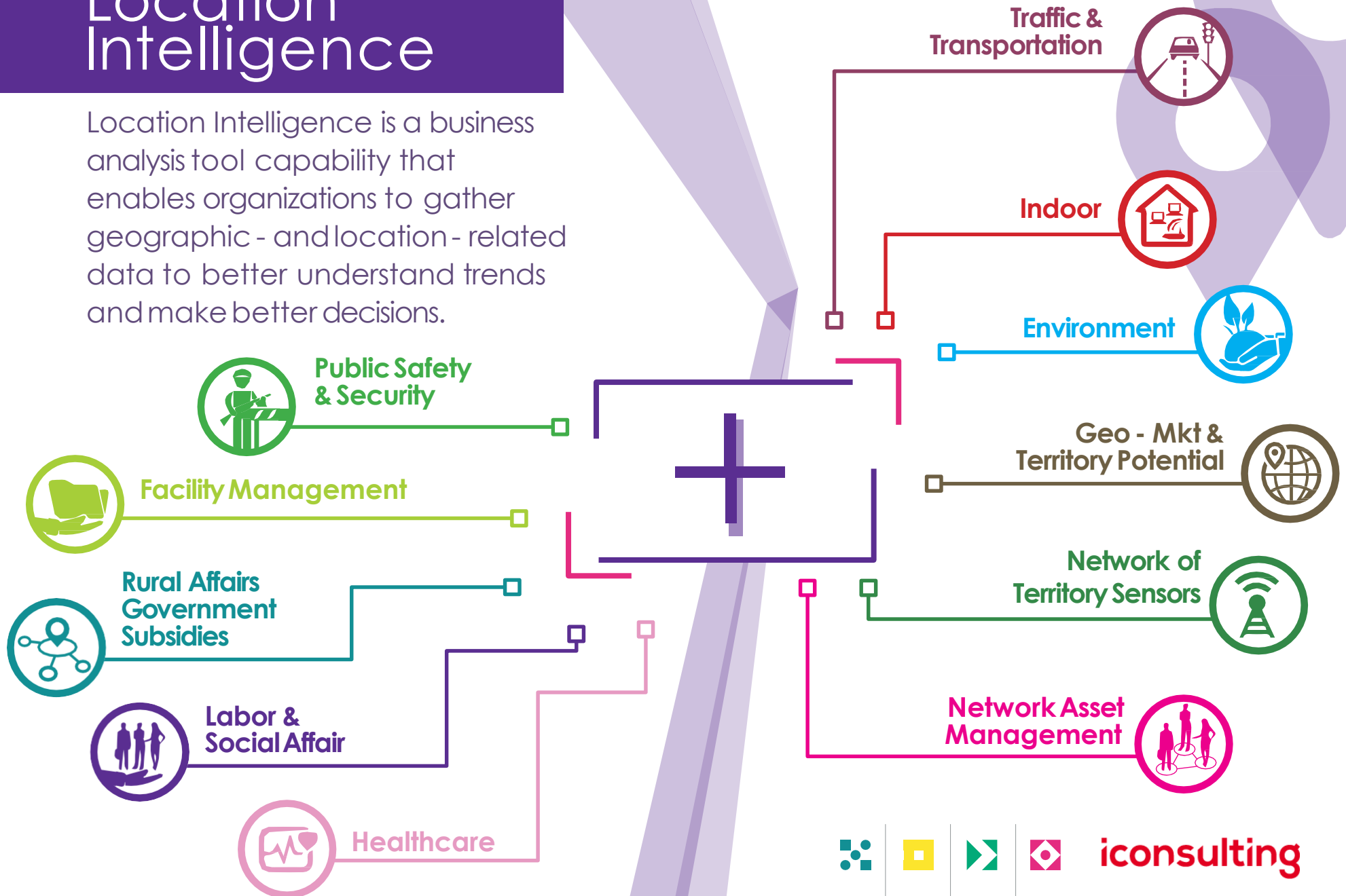
 **sas**



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# Location Intelligence

Location Intelligence is a business analysis tool capability that enables organizations to gather geographic - and location - related data to better understand trends and make better decisions.



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# indyco

## indyco Models your Small and Big Data to rule them all.

Through the graphical representation of your data, indyco helps you get the most out of it - not only the Business Glossary you were waiting for, but the perfect companion for any BI and Big Data technology. From Data Warehouse and Big Data design to automatic documentation, indyco encases the rock-solid implementation but through an internationally-recognized system of rules.

We are a Gartner  
Cool Vendor 2015  
in Big Data.

Data Warehouse: do it right.

indyco is  
the Google  
Maps of your  
data

[www.indyco.com](http://www.indyco.com)

Gartner 2015  
Cool Vendor



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# Developing custom data-entry applications... *without writing a single line of code!*

## **FormWork leverages the BI paradigm:**

in a traditional Business Intelligence system reports are produced basing on a semantic layer that provides the business language.

FormWork uses the same approach to quickly generate data-entry forms



**Fast project creation:** easy to make prototypes in Excel and then turn into FormWork applications



**Ease of use:** self-learning interface and guided set up wizards.



**Safe user empowerment:** logics and checks that guide users are embedded in application metadata.



**Automatization:** reduce manual operations in day-by-day operation



**Multi-purpose tool:** a perfect companion for BI and CPM systems and a framework for creating from scratch a custom data entry applications.



**Adaptability:** real time editing in a few clicks.



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Better  
Decisions

La cognizione, le emozioni e  
le intuizioni nel processo  
decisionale

better  
**DECISIONS**

Know, understand and  
improve your decisions

## forum

Internationally renowned speakers bring on the Better Decisions Forum stage their experience, skills and case histories to explore how **«Life»** **«Tech»** and **«Human»** factors influence our decisions.

«The frame alters  
the painting of our  
decisions»

[M. Motterlini]

## academy

Workshops, courses and life experiences : a multidisciplinary program on Decision Making to provide effective tools, in-depth expertise and to **inspire decision-makers of today and tomorrow.**



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▶▶ Director of studies “Big Data Analytics”  
Open Program

▶▶ Master Lectures in “Administration,  
Finance and Control” Master

▶▶ Master Lectures in “Technology &  
Innovation Management”  
Executive Master

▶▶ Continuing education program “Management  
and strategic control of local authorities”

The **data business** is becoming a **key sector** for the European economy, the development of products and services based on data and the analysis of data collected in companies, public entities or that are available on social networks. The aim being to obtain operational indications and to identify new business opportunities.

In one word: **Big Data**, but not exclusively. Companies, in fact, have both a need and an urgency to manage the acquisition, presentation, sharing, analysis and visualization of data.

The Data Scientist is defined by the Economist as “the most interesting job of the twenty-first century, combining the skills of an IT technician, statistician and storyteller to extract the golden nuggets hidden under the mountains of data.”

**BBS**  
BOLOGNA BUSINESS SCHOOL



## MASTER IN DATA SCIENCE

▶▶ Director of studies “Business Intelligence &  
Performance Management”  
post graduate University program

▶▶ CityManagement Executive Master

▶▶ Professorship in “Tools &  
Methodologies for the analysis of  
the performance”



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Bologna | Milan | Rome | London